

Being a Star Consultant—

Can you do it?

Yes!

Will you do it?

That's up to you.

Mary Kay always said, “You can do anything in the world you want to do, if you want to do it badly enough and you are willing to pay the price.”

First off, to be a Star Consultant this quarter or next, you will need to create a plan. Then, you need to follow through with your plan. There is no greater obstacle in the way of success in life than trusting for something to turn up instead of going to work and “turning up something”.

Be sure to use your time wisely. Everyday, ask yourself the question, “What is the best use of my time right now?” And remember, if you get sidetracked or discouraged, that each new day presents an opportunity to start all over again.

Refuse to quit! Throw out the words, “If I can,” “I hope,” and “Maybe.” Replace them with “I can,” “I will,” “I must.”

Visualize being a Star Consultant, and all the perks associated with it. See it, feel it, believe it. Make a mental blueprint. Proceed with faith, clarity, vision and courage.

Let your dream of being a Star come alive!

Reasons to be a Star Consultant

1. The Fame – You will be recognized in your unit newsletter and seen by hundreds of consultants, directors and many of the top executives at Mary Kay! You will also be featured on our Women of Faith website. You will be famous in our Mary Kay world!

2. The Awards – You will be awarded the prestigious Ladder of Success Pin with a genuine, gemstone star to wear proudly.

3. The Prizes – Pick a prize from the quarterly contest brochure. They are fabulous! If you are Ruby Star or higher, you get the beautiful Star necklace.

4. The Recognition – You will receive tons of recognition at your weekly unit meetings, special area events, and Seminar.

5. The Inventory – You will have enough products to service all of your clients and always have product on hand to take care of your Preferred Customer Orders. Plus, you will be on Profit Level!! Happy customers mean money in your pocket! Don't forget about the referrals from the company.

6. Be A Team Player – Help your unit become the best ever by having more qualified Star Consultants than ever before. Helps your unit to reach their unit goals.

7. The fun – Imagine playing with your inventory, arranging it on your shelves and watching it fly off those shelves, Don't ever forget – we are the #1 Best Selling Brand of Facial Skin Care and Color Cosmetics in the United States based on the most recently published sales data. Product on your shelf also motivates you to book and sell! You are never broke when you have product on your shelf!

8. Stars Earn Cars – When you are selling enough product to consistently place a Star Consultant order each quarter, you are meeting enough women to build a team. Building a team can mean earning the use of a car and helping change another person's life for the better. And this puts you on the path to Directorship...

9. The Pride of Accomplishment – Being a Star Consultant means you are one of the top consultants in our unit. What a way to build self-confidence and self esteem!

You Can Do IT!!!!!!