

## STAR CONSULTANT BENEFITS

Those who earn cars, make big money, have big customer bases, move up the career path ..... they are always to consultants who are STAR CONSULTANTS!

Bee-lieving in your star-ability,

The Mary Kay Star Consultant Program is a most valuable program in many ways:

\* **Goal setting.** Most people are not used to setting their own goals. Even bank presidents have a boss!

\* **Consistency.** Working for that \$600 wholesale every month keeps us working every day in a little way.

\* **Recognition.** Star Consultants are the most respected Consultants in our Units. There are even special luncheons at Seminar for these important sales leaders.

\* **Prizes.** People like to work with winners. When we show others our winnings we gain their respect.

\* **Self respect.** There is nothing more powerful than our own Self-confidence. We earn it ourselves by our actions.

\* **Company Referrals.** When someone calls Mary Kay for a local Beauty Consultant, it is a Star Consultant who gets the referral.

\* **Recruits.** When you are working, you will meet your future team members. Also, your new recruits want to work with someone who is leading by example.

Star Consultants order at least \$1800 wholesale during a quarter. Even if you have NO PRODUCT on your shelf, you can sell \$225 each week, put it all into needed inventory, and be a STAR this quarter.

START TODAY.....Make your plan. Make your calls. Share your goal. Get excited. Get out your door. Save your money. Track your orders. Use a Chart from the Unit Website or your Star Consultant Planner. Sell every day. Be creative. Help your customers get what they want. Get what YOU want!

You can do this. WILL you?  
I believe in YOU!

*"When Your **Passion** and Your **Purpose** are greater than your fear and excuses, then you will find a way."*