

**The following product information was compiled by Daphne Lewis. Daphne has been #1 consultant in the NATION 23 years! Her product knowledge is amazing!**

**After Sun Replenishing Gel: Customer feedback.**

I tell my customers that, although **Mary Kay, Inc. does not endorse my findings**, I have customers who have given me feedback that you are welcome to try for yourself.

I've never had a return on the Replenishing Gel, and the product has extremely strong customer support.

1. This started with my husband who has psoriasis. We've tried medications, tar baths, Amalactyn, Derma-Restoral meds the list goes on. Especially after his shower, his entire body burns and itches. We've been using the Extra Emollient Night Cream, which really helps, but it wasn't enough. So, we tried the After Sun Replenishing Gel. IMMEDIATELY the burn and itch subsided. It was amazing. Any burn or itch, it immediately calms. He uses it after every shower and in between if he gets a flare-up. He also likes it because it isn't sticky like a lot of creams for skin disorders.

I told this to customers, and they responded with needs they thought it could rectify. Below is a summary of the hundreds of responses to the After Sun Replenishing Gel I have received:

2. It also soothes the burn/itch of other skin disorders like eczema, seborrhea, and dermatitis. Several customers have found they no longer need their meds for their skin disorders. They use the Replenishing Gel exclusively.
3. Soothes and calms chapped skin, windburn, of course, sunburn, and burns from any heat source (curling iron, stove, heater etc.).
4. On the scalp under wigs and hairpieces: Traditional moisturizers can affect the wig. The Replenishing Gel moisturizes, but because it's a gel, it leaves no residue. Even when the customer's head sweats, it doesn't rise and leave a residue, so the wigs/hairpieces stay cleaner and last longer. This also is a success under scarves and hats for my cancer survivors.
5. Controls dandruff, itching, and flaking on the scalp. It can be worked into the scalp without leaving a residue in hair. A small amount does a lot of good.
6. Several with unruly, frizzy, and/or curly hair love it better than any hair gel they've ever tried! It tames the frizz with its antioxidants and moisturizers, leaving hair soft, manageable, and pretty.
7. The best aftershave ever! Men use it on their sensitive faces to calm irritation, and women use it everywhere they shave for a cool, calming feeling that lasts.
8. I'm told: The absolutely ONLY moisturizer/aftershave for bald heads. There's nothing on the market even close to how effective it is.
9. For those who dislike the sticky, claustrophobic feeling of traditional moisturizer (true especially for men), the Replenishing Gel does what moisturizers do with NO feeling that it is there, but the skin is hydrated and calmed.
10. Chronic itchy back: Applied after shower, the Replenishing Gel keeps the itch away until the next shower.
11. Several use it as a bug repellent. They especially love how skin friendly it is. They feel safe putting it on children knowing it doesn't have the harsh ingredients of traditional bug repellent. And the fact that it's not greasy or stinky or heavy the kids don't mind having it on.
12. Husbands take it hunting for all the reasons they could find to use it. They borrow their wife's Gel if she doesn't get them their own before the hunting trip!
13. I get hives from any work I do in the yard or the garden, and I get hives from my cats. If I remember to put the Gel on before I go into the garden or, say, to brush my cats, it really helps prevent hives. If I forget, it's the first thing I apply after washing my hands. If I'm scratched, the area swells and itches. The Gel immediately alleviates the itch, and the swelling diminishes quickly.
14. As it relieves hives, it also relieves the itch/burn of bug bits, bee stings, and any allergic reaction I've come across.
15. Customers who have reactions to metals, i.e. jewelry, apply the Replenishing Gel to instantly stop the reaction with their skin.
16. Several have said it immediately calms diaper rash, and they use it regularly as a preventative measure. They've also said it is effective on Cradle Cap with no adverse reaction.
17. A new one, just today: A customer's son has horrible acne and has sensitive skin. He's under doctor's care. The acne treatments irritate his skin. He applies the Gel to calm and sooth the redness and burn. It's an instant relief, and it doesn't, she said, interfere with the treatment from the doctor. His face is no longer red in the morning, so he's not embarrassed to go out of the house. She said the Gel is his sanity as he goes through this.
18. Several people who have pools, lake cabins, or camp a lot have several Replenishing Gels on hand for guests to use. The guests love it SO MUCH that they give the Gel as a gift to their guests! These people order 8 at a time!

As I mentioned, the Company does not endorse the above statements. This is simply 100% positive feedback from the field. I encourage your customers to call 1-800-MARY KAY begin\_of\_the\_skype\_highlighting 1-800-MARY KAY FREE end\_of\_the\_skype\_highlighting with their feedback so that, hopefully, the Company can see the need to continue to make this product available. There is nothing on the market to replace it, I'm told.

Forward this to all the Consultants and Directors you know so that we can further help our customer's needs.

I tell my customers what the Company does endorse, but if they have a success story, to please tell me.

Daphne Lewis